



What Should be in Your Revenue Integrity Toolbox?

Revenue integrity activities focus on process improvement and include those processes most closely involved in the front, middle and back-end revenue cycle processes. The main objectives of the activities are to reduce revenue leakage and potential customer scrutiny; whether payer or consumer.

In performing these activities, Revenue Integrity should have the following basic items in their toolbox:

- Charge Description Master (CDM)
- Revenue and Usage Statistics for CDM Line Items
- Clinical Subsystem Mapping Detail
- Charge Capture Forms
- AMA CPT/CMS HCPCS Files
- CPT/HCPCS Professional References



With these items, Revenue Integrity can analyze data and the relationship of data within the organization. For example, reviewing the clinical subsystem to the CDM could uncover mis-mappings that could result in inaccuracies in the coding and reporting of an item.

The analysis and comparison of data can also identify inaccuracies in the following:

- HCPCS Billable Units for Pharmaceuticals
- CPT/HCPCS Assignment
- Intent of Item (Clinical Description) to Item Billed (from CDM)
- Charge Capture of Items, Procedures and Services

Findings from the analyses performed can better gauge how your Revenue Integrity Work Plan should be structured, what items take priority and define the resources required to affect change.

Contact Luna Healthcare Advisors LLC at info@lunahealthcareadvisors.com to discuss how we can assist your organization in aligning its revenue integrity objectives to current workflows, structure and staffing for improved performance.